



DEVELOPING THE NEXT GENERATION OF LEADERS

ANNUAL REPORT

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FY16



## A MESSAGE FROM THE CEO

As we approach the end of fiscal year 2015-2016, I'd like to thank Darci Smith for her contribution as the Interim CEO of Junior State of America during this fiscal year. Her invaluable service was an integral

part of ensuring our programs thrived through a leadership transition. Moving onward, we have an exciting opportunity to champion the mission of the Junior State and continue to affect the lives of thousands of high school students each year. I'm thrilled to begin serving the Junior Statesman Foundation as CEO, and I share your commitment to the mission of Junior State of America.

As an all-partisan organization, the Junior State provided more than 11,000 students in 34 US States and Territories with unparalleled opportunities to learn about the belief systems behind ideologies, engage with leaders, and meet media figures. 2016 was an election year, and the convergence of trends in politics, culture, technology, and economics mark the beginning of a new era in American governance. As the only student group to participate in both the Republican and Democratic National Conventions, JSA students got to hear from and question Oregon Congressman Earl Blumenauer, Georgia Congressman Hank Johnson, Oklahoma Senator James Lankford, South Carolina Senator Tim Scott, Texas Senator Ted Cruz, Illinois Congressman Danny Davis, Philadelphia Inquirer Correspondent Jonathan Tamari, and Hillary Clinton's Campaign manager, Robby Mook, to mention just a few.

Making all this youth development and leadership training possible, of course, is the JSA community of teachers, alumni, parents, and supporters. Together, we make it possible for students from diverse ethnic and socio-economic backgrounds to cultivate civic engagement and responsibility, and grow their capacity as stewards of our society. This year, more than 150 supporters, alumni, students, board members, staff, and luminaries gathered (literally) "Under the Space Shuttle Endeavour" to celebrate our shared commitment to a strong and vibrant democracy. Through the Junior State of America, the rising generation learns democracy by practicing democracy. Collectively, we support and mentor these promising young people to inherit the responsibilities and privileges of living in a free and open society.

Thank you for being a part of the JSA community, and for your commitment to democracy and educating youth. Community, democracy, and education will be vital as we navigate the shifting currents in the United States in 2017 and beyond.

**Ken White, CEO**

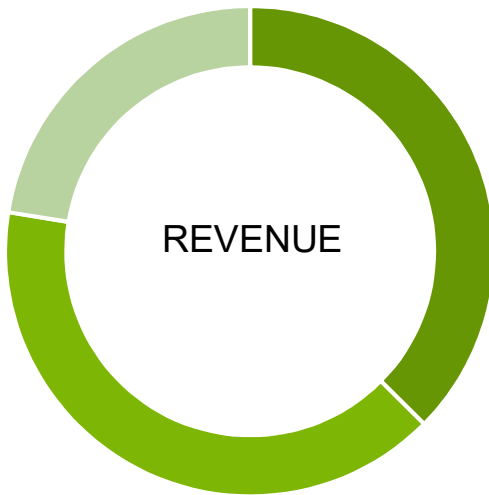


**KEN WHITE**



# FY16 FINANCIAL MANAGEMENT

OCTOBER 2015 – SEPTEMBER 2016



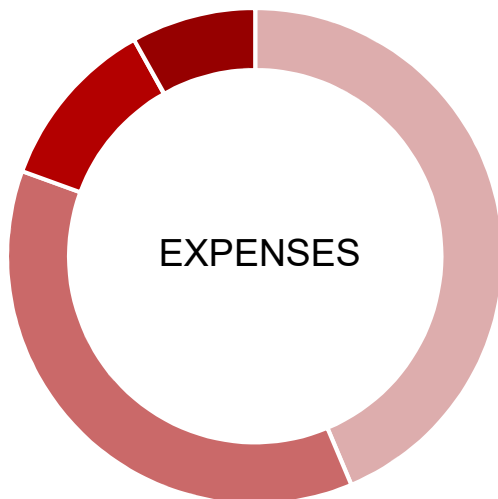
## REVENUE

Program Service Fees	
<i>Summer Programs</i>	\$2,161,723
<i>School Year Programs</i>	\$2,314,501
Development & Other	\$1,295,977

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<b>Total Revenue</b>	<b>\$5,772,201</b>
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■ Summer Programs ■ School Year Programs ■ Development & Other



## EXPENSES

Program Services	
<i>Summer Programs</i>	\$2,474,579
<i>School Year Programs</i>	\$2,090,614
Management	\$640,113
Development	\$460,650

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<b>Total Expenses</b>	<b>\$5,665,956</b>
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■ Summer Programs ■ School Year Programs  
■ Management ■ Development

# MISSION

The mission of the Junior State of America (JSA) is to strengthen American democracy by educating and preparing high school students for lifelong involvement and responsible leadership in a democratic society.

Since 1934, the nonprofit Junior State has helped more than 500,000 student leaders acquire the knowledge and skills necessary to be active, informed and responsible citizens, voters and leaders. We are committed to developing a diverse cross section of young leaders throughout the entire country.

## CALL TO ACTION



GIVE

*JSA's vital work is made possible by donors at all levels. Your gift to the Junior State of America makes it possible for our programs to be available to students of all backgrounds and income levels. Visit [JSA.org/donate](https://jsa.org/donate) to make a one-time or recurring gift, or contact [development@jsa.org](mailto:development@jsa.org) to discuss other ways to support the Junior State, including legacy gifts.*



VOLUNTEER

*Whether you host an event to engage alumni in your area, work with a local chapter in an advisory role or offer your expertise in marketing and technology, the Junior State is made stronger by our volunteers. [Contact alumni@jsa.org](mailto:alumni@jsa.org) for more information.*



STAY  
INFORMED

*Stay connected to the JSA community. Follow JSA online and signing up for the JSA newsletter. You'll hear student stories, get the latest program news, receive invitations to events, and have opportunities to connect with fellow stakeholders.*

Twitter: [@JSAAumni](https://twitter.com/JSAAumni)

Facebook: [facebook.com/JSAAumni](https://facebook.com/JSAAumni)

Email: [alumni@jsa.org](mailto:alumni@jsa.org) to request our newsletter.



# FY16

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